

Lead Generator - Part-time

Lead Generator - Part-time at Epoka A/S

Epoka A/S is an independent and well-established international company with a young, dynamic team of skilled professionals. Since 1991, Epoka has been a market leader and is now one of the largest and most prominent companies in global trade of new and pre-owned high-end server, storage, and networking equipment. Our core focus is the trade and distribution of IT hardware to customers in more than 120 countries worldwide.

In addition to our core business, Epoka offers secure, sustainable, and environmental responsible IT Asset Disposition (ITAD) services, helping clients manage end-of-life IT equipment in a safe and compliant manner. These services include data erasure, remarketing, recycling, and full adherence to international standards.

We also provide 24/7 support services, ensuring that our clients have access to expert assistance around the clock, every day of the week. Whether it's urgent hardware requirements, time-critical deliveries, or technical guidance, Epoka's round-the-clock availability ensures seamless global operations. This includes worldwide third-party maintenance with on-site engineers and spare parts.

The company employs approximately 60 staff, most of whom are based at our headquarters in Svenstrup, Denmark. Additional team members work from our sales offices in the Netherlands, France, Germany, Hungary, Poland, and Singapore.

Due to continued growth and our strategic plans for the coming years, we are expanding our team - and we would love to have you on board to help drive positive and exciting change.

Are you our new Lead Generator - Part-time?

Do you want to contribute to the growth and development of an ambitious international company that is among the most established in the industry?

We are looking for dedicated and proactive individuals to join our team. Your efforts will support both our ITAD and Maintenance services and pave the way for our experienced sales team.

No experience? No problem – we'll teach you everything you need to know. This is the ideal first step into the tech, sales, or sustainability industries.

What we're looking for:

- No previous sales experience required – full training provided
- Reliable and a strong communicator, both written and verbal
- Comfortable using digital tools and learning new platforms
- Positive, self-motivated, and professional attitude
- Ability to follow processes, accept feedback, and work towards goals
- Interest in technology, sustainability, or IT services is a plus
- A natural "hunter" mindset
- Business-level English, both written and spoken

What you'll be doing:

- Research companies across industries to identify potential customers for ITAD, hardware, and our 24/7 service contract solution
- Identify and reach out to relevant decision-makers to present our services
- Schedule introductory meetings or pass qualified leads to our Business Development team
- Update and maintain our CRM system

Why join Epoka?

- A dynamic, international trading company

Ansøgningsfrist:

1. august 2025 10:30

Kontaktperson:

Tina Holm Købsted
Business Manager
+45 81 73 74 09

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Tina Holm Købsted
Business Manager
+45 81 73 74 09

Lokation:

Lansen 19
9230 Svenstrup

Jobområde:

Salg

- A strong focus on job satisfaction – and we're proud of it
- Exciting and fast-paced industry
- Informal work environment and open culture
- Free coffee, tea, soft drinks, and fruit
- In-house wine cellar with excellent deals
- We are actively developing Epoka - and we want your input in shaping the future

You will be based at our head office in Svenstrup and become part of a competent, well-grounded team in an informal and collaborative atmosphere.

Our aim is to support employee growth through flexible working conditions, including the option to work from both the office and home.

Ready to be our next lead generator? Don't hesitate to upload your application today. For more information about the position, please contact Tina Holm Købsted at +45 60 35 48 74. Learn more about Epoka at <https://www.epoka.com>

We encourage you to apply as soon as possible, as we will be reviewing applications on an ongoing basis. The job listing will be closed once the right candidates are found.